



Senior Product Owner SaaS Platform

Location: Greece, Thessaloniki or Zeist , the Netherlands

Level: Senior

Relevant experience: 5- 8 years

About NET2GRID

NET2GRID is a young, innovative company that offers leading-edge AI and machine learning services in energy insights based on smart meter data.

We pride ourselves in delivering market leading algorithms to identify individual appliances, measure their consumption and determine their efficiency in comparison with the best in class.

Our service is used by energy suppliers worldwide. We help them to build a loyal customer base of satisfied customers, reduce their operational cost and expand their business. We have offices in the Netherlands and Greece.

Is that something you'd like to contribute to?

Your Role:

You want to be part of a bold SaaS platform team of digital entrepreneurs, designers, and engineers – jointly working on creating a better and more sustainable life at home for millions of customers globally? You believe in our joint societal responsibility to leave our planet in a better place than we found it and are eager to be part of a movement that wants to act vs just talk? Keep on reading.

You are a leader standing up for your team with a great ability to work cross-functional. Allowing them to explore and learn, pushing them to new boundaries, and celebrating successes together. Caring for their professional growth and personal well-being, you are able to motivate and steer teams and are known as a leader people want to work for and with.

You are a visionary who can create and effectively communicate a holistic product strategy to both internal and external stakeholders – creating clarity and simplicity in highly complex environments.

To be successful in this role, we are looking for a leader who is able to:

- Set a tangible product strategy for the assigned products together with the Head of Product and ensure that the delivery of outcomes meets objectives and customer needs working together with the Platform Team Lead, Customer Success, Architects, other PO's, Product Hardware and Data Analytics colleagues.



- Continually benchmark against industry standards and actively research customer needs and experiences in order to solve for customer problems making data insight an integral part of the products teams' work
- Exemplify best practice across the product management discipline to enable high performing teams
- Ensure that different perspectives are heard and balanced to meet business objectives, securing collaboration, togetherness and strong partnership with key stakeholders in various parts of the organization.
- Communicate the SaaS product strategy and vision for several products to gain organizational buy in
- Demonstrate and encourage a data informed approach to deliver successful outcomes for customers
- Define OKRs for several products together with the teams and key stakeholders to ensure teams are aligned and tracking towards the same outcomes
- Coach and mentor the development teams to secure individual and team development and the transfer of competence as well as diversity of thought
- Document learnings, adopting a continuous improvement approach and transferring learnings to the wider organization

Who you are

- Perfect English language skills (written and spoken)
- Bachelor's degree in IT, Marketing or similar
- Minimum 5-8 years of progressive and diverse experience in digital SaaS product development with proven track record of delivering products that provide substantial value
- You are able to translate complex industry issues into clear-cut product requirements
- Proven leadership and collaboration skills
- Assertive and proactive attitude
- A motivated self-starter
- Empathic and communicative skills
- Experience in working in agile environments in complex global organizations
- Experience in change management and working in rapidly changing environments
- Strong stakeholder management with Digital natives as well as those still on the journey
- You are a real team player but still able to work independently
- You are able to work in an organized manner
- You're willing to put in the extra hours if it is needed



Nice to have

- Very nice to have experience in the energy sector and SaaS service modeling
- Experience in securing buy-in and budget for new products/services from C-suite management

Why work at NET2GRID?

NET2GRID offers a dynamic start-up environment where you are able to take your career to the next level. If you are passionate about AI, Machine learning, data-analytics, cloud computing, embedded development or you're passionate about new energy business models and innovative customer projects, join us!

How to apply:

Please send your motivation and up-to-date CV at hr@net2grid.com .